



Huntington Beach Chrysler Dodge Jeep Ram- California's #1 Chrysler Dodge Jeep Ram Dealership - has FULL-TIME openings for a career-minded individual who is driven and motivated! We offer competitive compensation and commission plans that can lead to huge earning potential.

Job Responsibilities:

- * Completing extensive PAID training regarding the product line. (Chrysler, Jeep, Dodge & Ram)
- * Spending time with customers to determine their needs and discusses vehicle options
- * Test driving vehicles to demonstrate automotive features
- * Completing quotes, returning email/voicemail, other administrative functions to include running credit applications and processing transaction paperwork
- * Supporting on-line customers through our eSales office
- * Following up with existing and potential customers to generate leads and close sales

What you can expect:

- * Industry competitive compensation, commissions, bonuses & benefits
- * Sales training and support that will provide you with the skills you need to be a top earner
- * A revamped and exciting product line that makes it easy to sell
- * Professional work environment

Job Requirements

- * A valid driver's license
- * Good driving record

Job Qualifications:

- * Prior experience as a sales representative in either automotive sales, inside sales, outside sales, retail sales or telemarketing sales
- * Outgoing personality with expertise at developing relationships (i.e., a "people person")
- * Basic MS Office knowledge; computer software and internet proficiency
- * Excellent verbal/written communication, strong negotiation and presentation skills
- * Must possess the ability to "close"
- * Professional appearance

** Apply online at <http://www.hbchryslerdodgejeepram.com/employment.htm>

- Click on the "About" tab
- Click on Employment
- Click on the 'Online Application' box at the bottom of the page

** Please do not call the dealership. All applications are processed online.



key words: sales, customer service, retail